

Quarterly Market Review Third Quarter 2018





Quarterly Market Review

Third Quarter 2018

This report features world capital market performance and a timeline of events for the past quarter. It begins with a global overview, then features the returns of stock and bond asset classes in the US and international markets.

The report also illustrates the impact of globally diversified portfolios and features a quarterly topic.

Overview:

Market Summary World Stock Market Performance World Asset Classes US Stocks International Developed Stocks Emerging Markets Stocks Real Estate Investment Trusts (REITs) Commodities Fixed Income



Market Summary

Index Returns

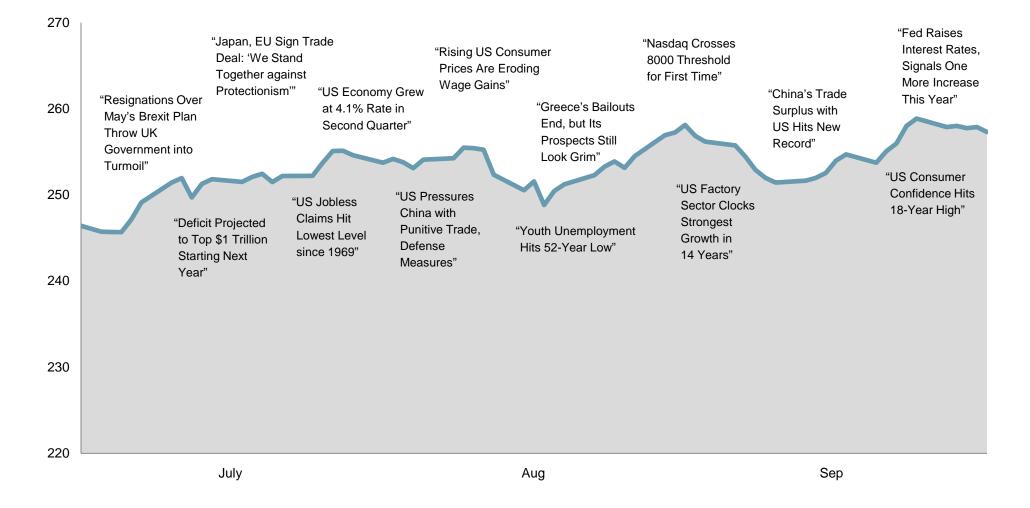
	US Stock Market	International Developed Stocks	Emerging Markets Stocks	Global Real Estate	US Bond Market	Global Bond Market ex US
Q3 2018		STO	BONDS			
	7.12%	1.31%	-1.09%	-0.03%	0.02%	-0.17%
Since Jan. 2001						
Avg. Quarterly Return	2.0%	1.5%	2.9%	2.6%	1.1%	1.1%
Best	16.8%	25.9%	34.7%	32.3%	4.6%	4.6%
Quarter	2009 Q2	2009 Q2	2009 Q2	2009 Q3	2001 Q3	2008 Q4
Worst	-22.8%	-21.2%	-27.6%	-36.1%	-3.0%	-2.7%
Quarter	2008 Q4	2008 Q4	2008 Q4	2008 Q4	2016 Q4	2015 Q2

Past performance is not a guarantee of future results. Indices are not available for direct investment. Index performance does not reflect the expenses associated with the management of an actual portfolio. Market segment (index representation) as follows: US Stock Market (Russell 3000 Index), International Developed Stocks (MSCI World ex USA Index [net div.]), Emerging Markets (MSCI Emerging Markets Index [net div.]), Global Real Estate (S&P Global REIT Index [net div.]), US Bond Market (Bloomberg Barclays US Aggregate Bond Index), and Global Bond Market ex US (Bloomberg Barclays Global Aggregate ex-USD Bond Index [hedged to USD]). S&P data © 2018 S&P Dow Jones Indices LLC, a division of S&P Global. All rights reserved. Frank Russell Company is the source and owner of the trademarks, service marks, and copyrights related to the Russell Indexes. MSCI data © MSCI 2018, all rights reserved. Bloomberg Barclays data provided by Bloomberg. FTSE fixed income © 2018 FTSE Fixed Income LLC, all rights reserved.



World Stock Market Performance

MSCI All Country World Index with selected headlines from Q3 2018



These headlines are not offered to explain market returns. Instead, they serve as a reminder that investors should view daily events from a long-term perspective and avoid making investment decisions based solely on the news.

Graph Source: MSCI ACWI Index [net div.]. MSCI data © MSCI 2018, all rights reserved.

It is not possible to invest directly in an index. Performance does not reflect the expenses associated with management of an actual portfolio. Past performance is not a guarantee of future results.



World Stock Market Performance

Short Term

MSCI All Country World Index with selected headlines from past 12 months

(Q4 2017-Q3 2018) "China's Trade Surplus with US "US, China Tariffs **"US Economy Reaches** "Nasdaq Crests Hit American-Made Hits New Record" Its Potential Output for 270 "Congress Passes 7000 as Tech Products from "Trump Pulls First Time in Decade" "Profits Surge at Mammoth Spending **Giants Roar** Chips to Cars" US Out of Big US Firms" 260 Into 2018" Bill. Averts Shutdown" Iran Deal" "New-Home Sales Growth Surges to 250 25-Year High" "Nasdag Crosses 240 8000 Threshold "Inflation Rate "Trump Signs "Yield on 10-Year US for First Time" Hits Six-Year Sweeping Tax Government Bond 230 High in May" **"US Imposes New** "US Factory Hits 3% for First Overhaul Into Tariffs, Ramping **"US Jobless** Activity Hits Time in Years" Law" "Fed Raises 220 Up 'America First' Claims Hit 13-Year High" Interest Rates. Trade Policy" Lowest Level Signals One 210 since 1969" More Increase This Year" 200 Long Term Last 12 (2000-Q3 2018) 190 months 300 250 180 200 150 170 100 50 160 0 2000 2005 2010 2015 150 Sep-2017 Dec-2017 Mar-2018 Jun-2018 Sep-2018

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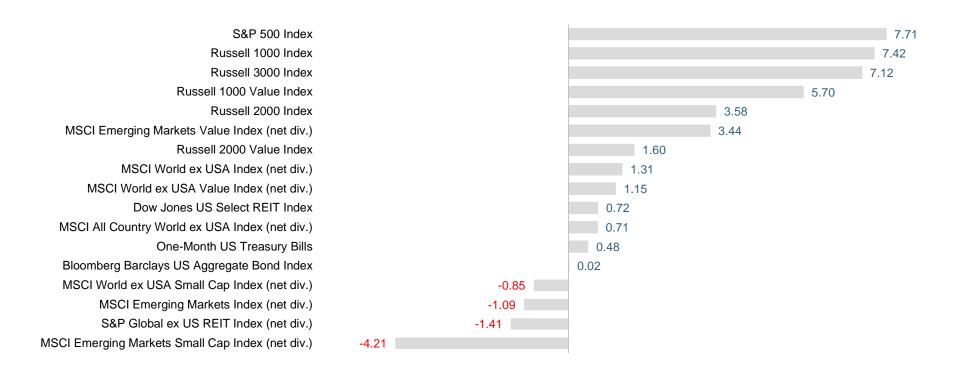
World Asset Classes

Third Quarter 2018 Index Returns (%)

Looking at broad market indices, the US outperformed non-US developed and emerging markets during the quarter.

Small caps underperformed large caps in the US, non-US developed, and emerging markets. The value effect was positive in emerging markets but negative in the US and non-US developed markets.

REIT indices underperformed equity market indices in both the US and non-US developed markets.



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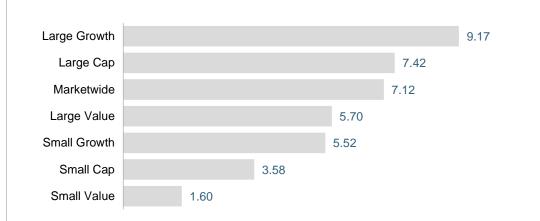
US Stocks Third Quarter 2018 Index Returns

The US equity market posted a positive return, outperforming both non-US developed and emerging markets.

Value underperformed growth in the US across large and small cap stocks.

Small caps underperformed large caps in the US.

Ranked Returns for the Quarter (%)



World Market Capitalization—US



Period Returns (%)

Asset Class	YTD	1 Year	3 Years*	5 Years*	10 Years*
Large Growth	17.09	26.30	20.55	16.58	14.31
Small Growth	15.76	21.06	17.98	12.14	12.65
Small Cap	11.51	15.24	17.12	11.07	11.11
Marketwide	10.57	17.58	17.07	13.46	12.01
Large Cap	10.49	17.76	17.07	13.67	12.09
Small Value	7.14	9.33	16.12	9.91	9.52
Large Value	3.92	9.45	13.55	10.72	9.79

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* Annualized

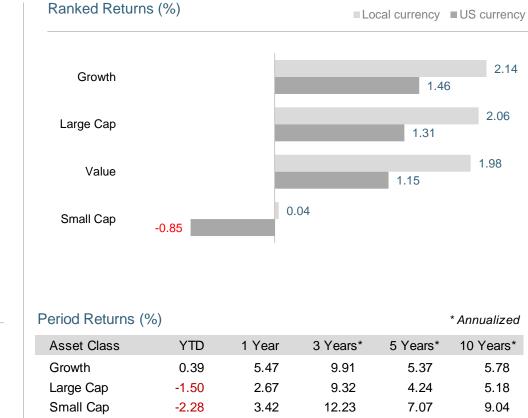
International Developed Stocks

Third Quarter 2018 Index Returns

In US dollar terms, developed markets outside the US underperformed the US but outperformed emerging markets during the quarter.

Large cap value stocks underperformed large cap growth stocks in non-US developed markets; however, small cap value outperformed small cap growth.

Small caps underperformed large caps in non-US developed markets.



-0.13

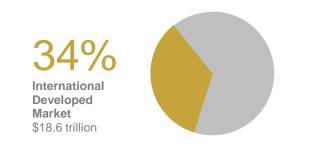
8.65

3.05

4.51

-3.43

World Market Capitalization—International Developed



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Value





Emerging Markets Stocks

Third Quarter 2018 Index Returns

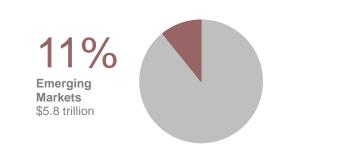
In US dollar terms, emerging markets posted negative returns for the quarter, underperforming developed markets including the US.

The value effect was positive, particularly in large caps in emerging markets.

Small caps underperformed large caps.



World Market Capitalization—Emerging Markets



Period Returns (%)

					/
Asset Class	YTD	1 Year	3 Years*	5 Years*	10 Years*
Value	-4.28	2.27	11.55	2.04	4.53
Large Cap	-7.68	-0.81	12.36	3.61	5.40
Growth	-10.94	-3.89	13.03	5.08	6.18
Small Cap	-12.30	-4.20	7.43	2.72	7.43

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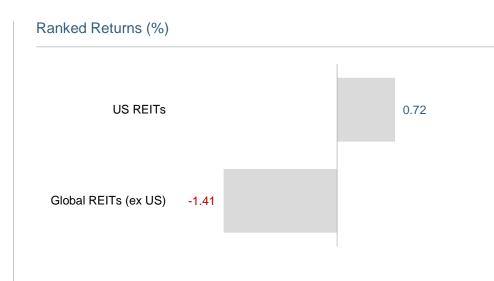
* Annualized

Real Estate Investment Trusts (REITs)

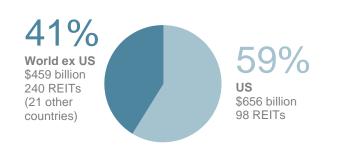


Third Quarter 2018 Index Returns

US real estate investment trusts outperformed non-US REITs in US dollar terms.



Total Value of REIT Stocks



Period Returns (%)				×	Annualized
Asset Class	YTD 1	1 Year	3 Years*	5 Years*	10 Years*
Dow Jones US Select REIT Index	2.56	4.59	6.88	9.14	7.21
S&P Global ex US REIT Index (net div.)	-2.88	3.39	5.66	4.18	5.40

Past performance is not a guarantee of future results. Indices are not available for direct investment. Index performance does not reflect the expenses associated with the management of an actual portfolio. Number of REIT stocks and total value based on the two indices. All index returns are net of withholding tax on dividends. Total value of REIT stocks represented by Dow Jones US Select REIT Index and the S&P Global ex US REIT Index. Dow Jones US Select REIT Index used as proxy for the US market, and S&P Global ex US REIT Index used as proxy for the World ex US market. Dow Jones data © 2018 S&P Dow Jones Indices LLC, a division of S&P Global. All rights reserved.

Commodities

Third Quarter 2018 Index Returns

Verus FINANCIAL PARTNERS

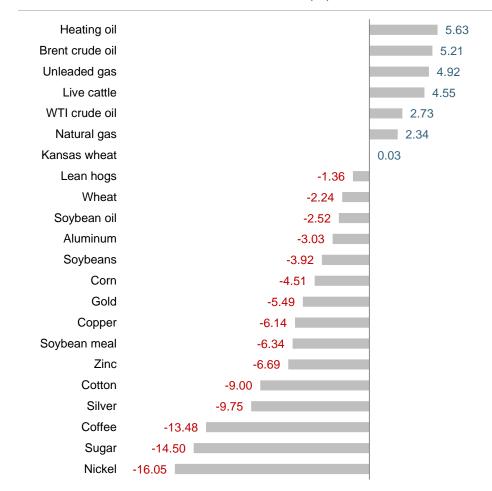
The Bloomberg Commodity Index Total Return declined 2.02% in the third quarter.

The energy complex led performance. Heating oil gained 5.63%, and Brent oil returned 5.21%.

Nickel, the worst-performing commodity, declined 16.05%. Sugar lost 14.50%, and coffee fell 13.48%.

Period Returns (%)					*	Annualized
Asset Class	QTR	YTD	1 Year	3 Years*	5 Years*	10 Years*
Commodities	-2.02	-2.03	2.59	-0.11	-7.18	-6.24

Ranked Returns for Individual Commodities (%)



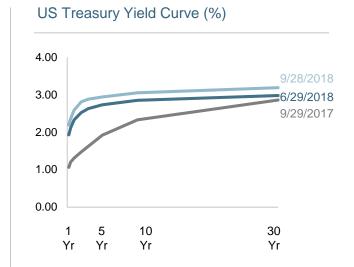


Fixed Income Third Quarter 2018 Index Returns

Interest rates increased in the US during the third quarter. The yield on the 5-year Treasury note rose 21 basis points (bps), ending at 2.94%. The yield on the 10-year Treasury note increased 20 bps to 3.05%. The 30-year Treasury bond yield rose 21 bps to 3.19%.

On the short end of the yield curve, the 1-month Treasury bill yield increased 35 bps to 2.12%, while the 1-year Treasury bill yield rose 26 bps to 2.59%. The 2-year Treasury note yield finished at 2.81% after an increase of 29 bps.

In terms of total return, short-term corporate bonds gained 0.71%, while intermediate-term corporates returned 0.80%. Short-term municipal bonds declined 0.11%, while intermediate-term munis dipped 0.06%. Revenue bonds (-0.16%) performed in line with general obligation bonds (-0.14%).

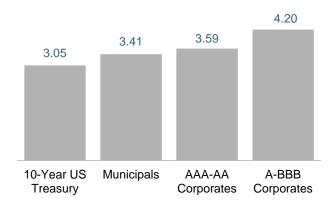


Period Returns (%)

Asset Class QTR YTD 1 Year 3 Years* 5 Years* 10 Years* Bloomberg Barclays US High Yield Corporate Bond Index 2.40 2.57 3.05 8.15 5.54 9.46 ICE BofAML US 3-Month Treasury Bill Index 0.49 1.30 1.59 0.84 0.52 0.34 ICE BofAML 1-Year US Treasury Note Index 0.41 1.07 1.08 0.74 0.55 0.71 FTSE World Government Bond Index 1-5 Years (hedged to USD) 0.17 0.58 0.64 1.04 1.26 1.90 Bloomberg Barclays US Aggregate Bond Index 0.02 -1.60 -1.22 2.16 3.77 1.31 0.35 2.24 Bloomberg Barclays Municipal Bond Index -0.15 -0.403.54 4.75 FTSE World Government Bond Index 1-5 Years -0.63 -1.68 -1.390.84 -1.16 0.88 Bloomberg Barclays US TIPS Index -0.82 -0.840.41 2.04 1.37 3.32 Bloomberg Barclays US Government Bond Index Long -2.82 -5.71 -3.50 0.78 4.41 5.45

One basis point equals 0.01%. Past performance is not a guarantee of future results. Indices are not available for direct investment. Index performance does not reflect the expenses associated with the management of an actual portfolio. Yield curve data from Federal Reserve. State and local bonds are from the S&P National AMT-Free Municipal Bond Index. AAA-AA Corporates represent the Bank of America Merrill Lynch US Corporates, AA-AAA rated. A-BBB Corporates represent the Bank of America Merrill Lynch US Corporates, BBB-A rated. Bloomberg Barclays data provided by Bloomberg. US long-term bonds, bills, inflation, and fixed income factor data © Stocks, Bonds, Bills, and Inflation (SBBI) Yearbook[™], Ibbotson Associates, Chicago (annually updated work by Roger G. Ibbotson and Rex A. Sinquefield). FTSE fixed income indices © 2018 FTSE Fixed Income LLC, all rights reserved. ICE BofAML index data © 2018 ICE Data Indices, LLC.

Bond Yields across Issuers (%)



*Annualized